



I ENDED UP  
**LOSING  
MONEY**  
BY SELLING MY HOME PRIVATELY

I hadn't realized that selling my home privately meant that I would have to face such difficult negotiations with the buyer. Unskilled in the art of negotiation and exhausted from the stress and emotions, I was unable to pinpoint all of the selling features that enhanced my home. As a result, I didn't get the price I was hoping for.

A real estate agent is a seasoned negotiator and would have secured the best price for me.

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CHAMBRE  IMMOBILIÈRE  
DE L'OUTAOUAIS